



Unlocking further shareholder value

Pre-silent call | 1 October 2024
Mikko Puolakka, CFO, Cargotec

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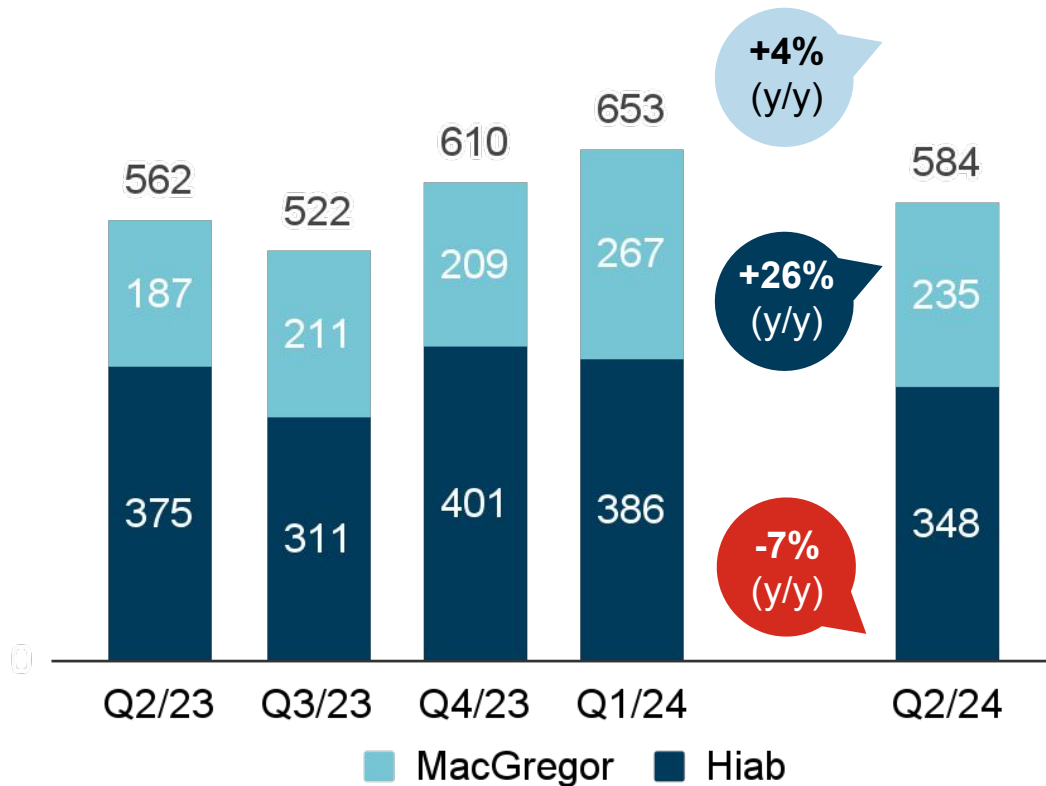
Contents

- Q2/2024 recap
- Q&A

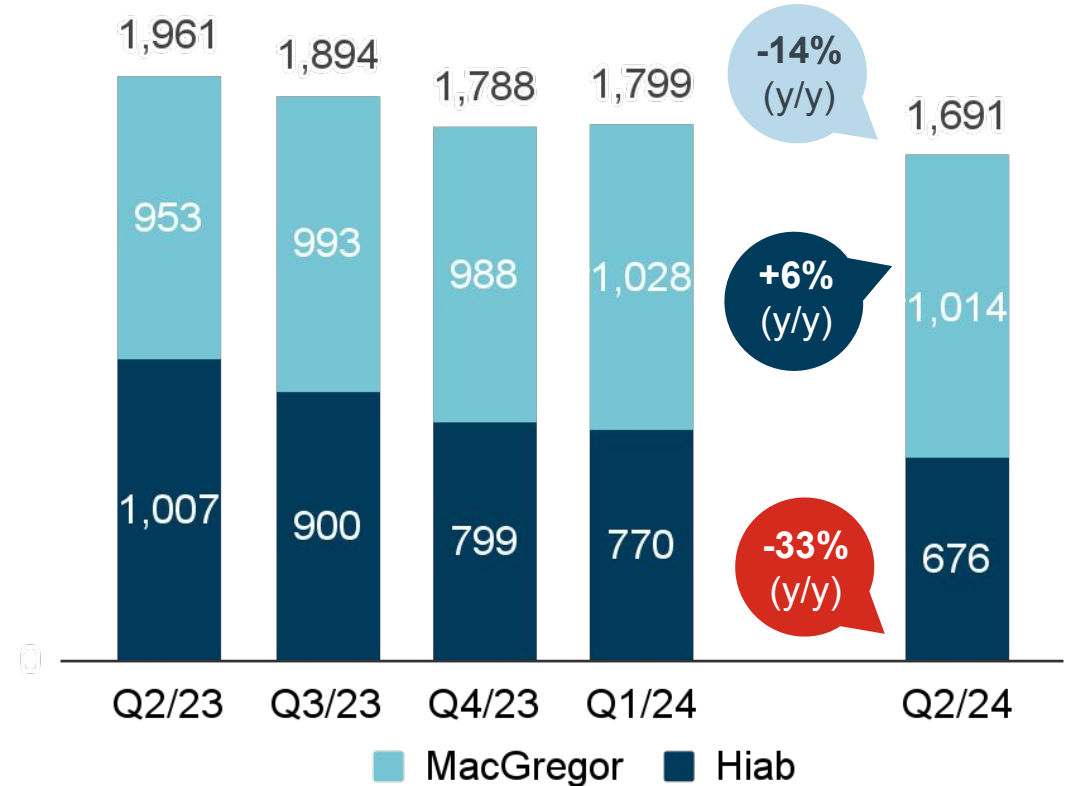


Orders received increased driven by MacGregor, order book decline continued

Orders received
MEUR

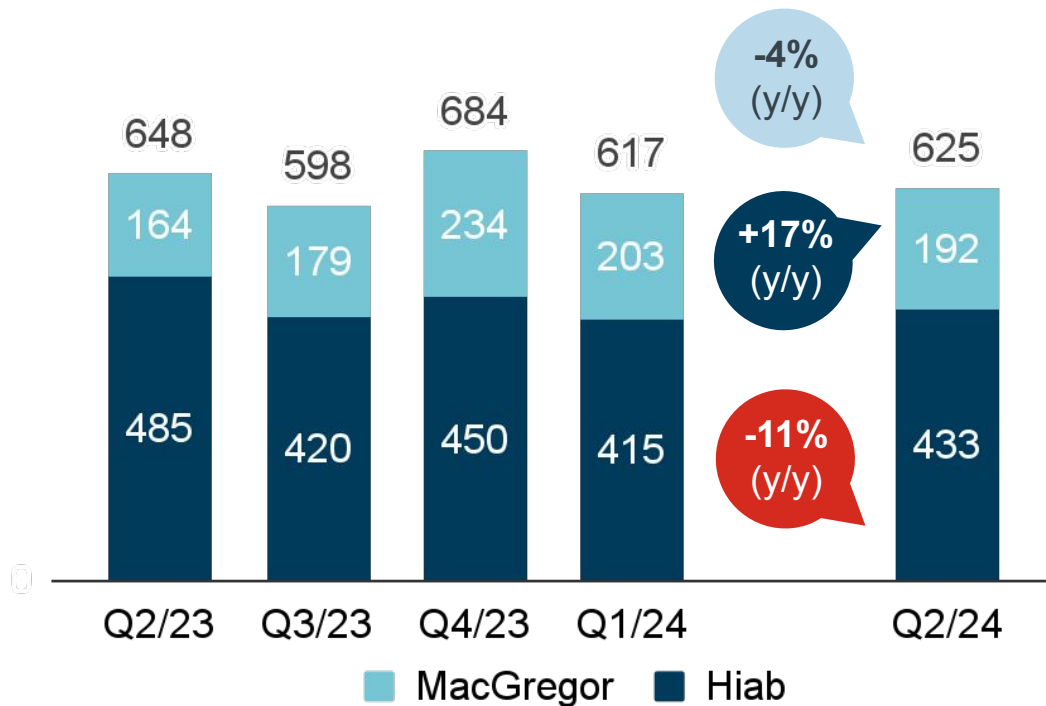


Order book
MEUR

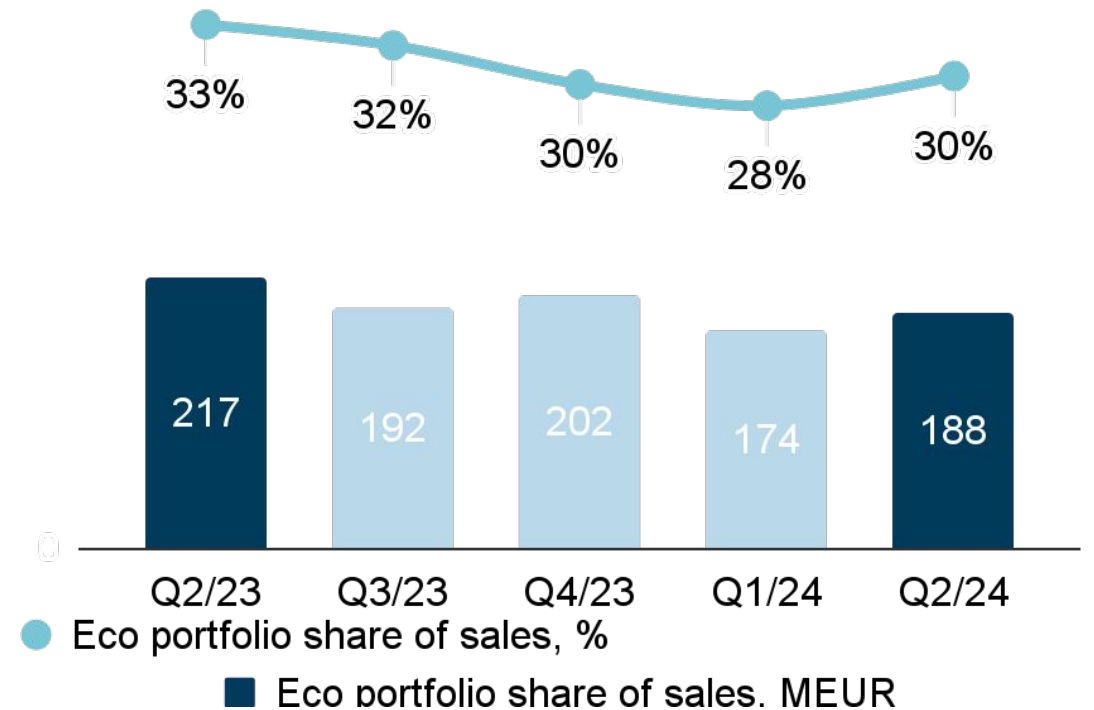


Sales reflect order book development

Sales MEUR



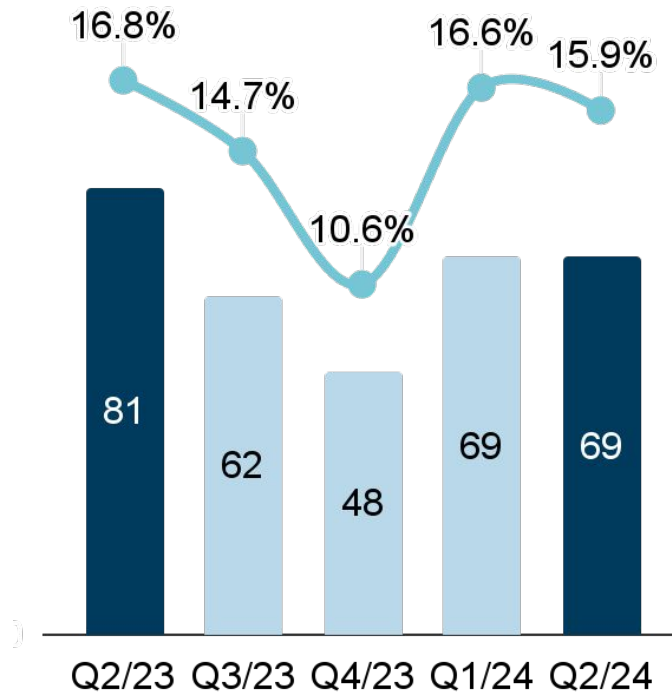
Eco portfolio sales MEUR



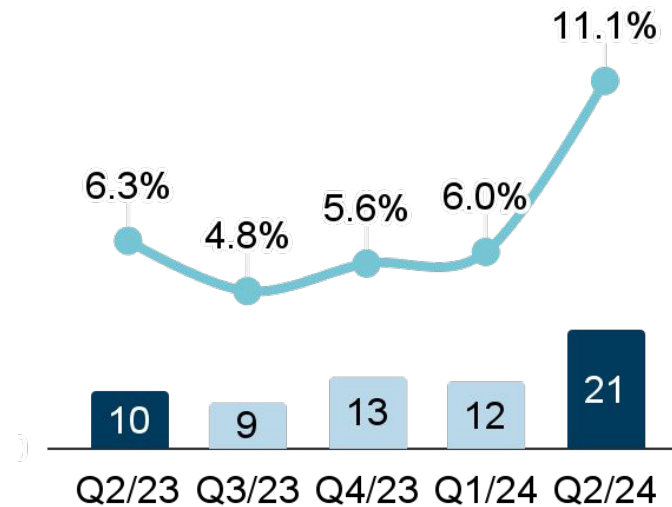
Historically high comparable operating profit margin driven by solid execution in both businesses

Comparable operating profit
MEUR

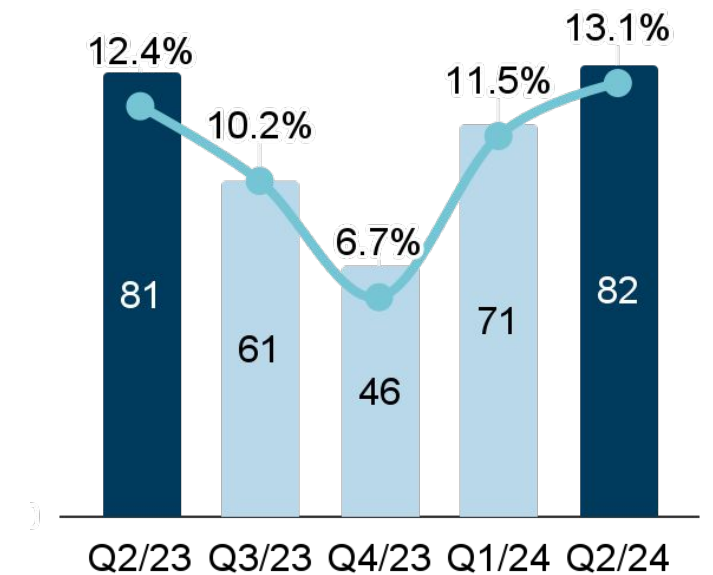
Hiab



MacGregor



Cargotec



Finnish Tax Administration has guided determination of the acquisition cost of Cargotec and Kalmar shares

Original acquisition cost Cargotec share:



Allocation of the acquisition cost described above only applies to shareholders who are subject to unlimited tax liability in Finland. Shareholders who are subject to taxation in another country are advised to consult their own tax advisor or a local tax authority on how the acquisition cost of Cargotec Corporation share and Kalmar Corporation share is determined in their taxation after the partial demerger.

Outlook for 2024 specified in conjunction with Q2 results

Cargotec estimates¹:

Hiab's comparable operating profit margin in 2024 to be above 13.5%

MacGregor's comparable operating profit in 2024 to be above EUR 55 million

- 1) The business area 2024 profitability outlook is presented using the same principles which are applied in the 2023 external financial reporting.



